

\*\*\*Press release\*\*\*

## **Anadi Bank triples last year's result after only four months this year**

- **Forecast 2022 half-year result at almost EUR 5 million.**
- **Outlook for 2022 as a whole: if the interest rate environment remains unchanged, profit after tax reaches up to EUR 12 million - despite high investments in the digital business**
- **Expected interest rate turnaround enables additional annual income of around EUR 10 million.**
- **Strong capitalisation, total capital ratio rises to 16.0 % (including four-month result 2022)**
- **CEO Christian Kubitschek: "Traditional banking business extremely profitable after successful turnaround".**
- **Bank-internal FinTech with strong performance and high pace of innovation and growth**

Vienna, 24 May 2022 - Two years after the start of the turnaround, Anadi Bank's earnings are once again taking a big leap: in the first four months of 2022 alone, earnings tripled year-on-year to EUR 3.4 million. The projection for the full year 2022, assuming a constant interest rate environment, results in an after-tax profit of up to EUR 12 million. After a "black zero" (2020: EUR 0.5 million) in the first turnaround year, the growth path of the hybrid business model already became visible in the following year: as early as 2021, the annual result doubled to EUR 1.1 million. This new dynamic emerged against the backdrop of a sustained increase in the total capital ratio, which reflects Anadi Bank's consistent focus on capital efficiency (2021: 14.9%, April 2022: 16.0% including four-month result 2022). These positive trends will continue as the year progresses: *"Our successful turnaround story has now become a growth story: Four profitable first months are behind us, our traditional banking business is now developing its full strength and delivering excellent results. In addition, our internal FinTech business is showing sustained strong growth and the break-even point in the digital business is approaching. Therefore, we want to even increase the pace of investment in our FinTech"*, says Christian Kubitschek, CEO of Anadi Bank.

### **Imminent interest rate turnaround will bring substantial additional income**

Like the vast majority of market participants, Anadi Bank expects a continuous interest rate turnaround in the euro area in the coming months. Anadi Bank's calculations show that even a rise in short-term interest rates of 100 basis points would result in additional annual interest income of around EUR 10 million. *"We have consistently prepared our portfolio for the interest rate turnaround. For example, in the past few years we hardly took any fixed-interest loans on our book, from which we will soon benefit. If interest rates rise, we will record considerable additional income, which we have not even taken into account in our 2022 forecasts. So we have much more earnings potential than we are currently reporting,"* explains CEO Kubitschek. In addition, collateralised bonds issued by the bank in the past will mature in the next few years, which will now also provide the institute with further noticeable improvements in earnings year after year. CEO Kubitschek concludes: *"An extremely profitable traditional banking business, imminent additional income from the interest rate turnaround, the maturing of our secured bonds in refinancing and an internal FinTech that is developing phenomenally - the future can come for Anadi Bank!"*

**About Anadi Bank**

Anadi Bank is an Austrian hybrid bank with the business segments Retail Banking, Digital Banking, Corporate Banking and Public Finance. With its unique value proposition, Anadi Bank challenges traditional banking models: on the one hand, it offers personalised customer care via a multi-channel approach with 11 branches in Carinthia and Vienna and a team of customer care agents. On the other hand, Anadi Bank focuses on easy-to-use digital services and is developing its portfolio into a top online banking offering for the German-speaking region: most recently with the launch of a digital SME loan as part of its expansion into Germany, as well as with the start of a unique sales cooperation under the MARIE brand, which brings banking services to tobacconists. The digital DNA of the institution is visible in the bank's internal FinTech, in which about 40% (excluding the branch network) of the total of about 250 employees of Anadi Bank are already working. For its approximately 58,000 customers and as the principal bank of numerous companies in trade, industry and real estate, as well as a large number of municipalities and public institutions, the bank makes targeted use of the advantages of its lean structure and high decision-making speed.